

Strickly Business !!

WESTERN TRANSPORTATION, INC.

November/December

Volume 1, Issue 3

Heads Up

Every couple of years or so the D.O.T is required to conduct an audit for every carrier in the transportation business. Well, guys and gals our time has come and we did Good! Western Transportation, Inc. is proud to announce we received a **satisfactory** rating. Yes, **satisfactory!** The highest rating obtainable. This was a team effort. Keep the positive energy flowing.

80 % of a drivers work performance is accounted for to determine how creditable a company is. Work performance isn't just delivering the load on time. How well you keep your office files up to date depends

on you and is an important role in your performance. Driver/vehicle inspection and maintenance reports, logs, repair and toll receipts must be on file for every trip. The other **20%** comes from the office and how well paperwork is presented at the time of an audit.

This is why it's extremely important for company drivers and contractors to stay in compliance with D. O.T. rules/regulations. Send in all paperwork obtained from the time a load is picked up until delivery.

We all know satisfactory is **not** the word to describe the hard work we do at Western Transporta-

tion, Inc. All of us push the peddle to the metal everyday to ensure our customers are completely satisfied. Office staff and management are working around the clock to accommodate our employees and customers needs.

Let's continue to work together to maintain our rating. Send in all paperwork, watch your speed, make sure log books are up to date and accurate. So you can keep that mean little "Log Lady" and those noseey "D.O.T. Inspectors" out of your hair.

Remember, good rating, more customers, more loads to run; and more **MONEY** to be made by everyone!!!!

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Special points of interest:

A former driver license examiner for the MVA(Maryland Motor Vehicle Administration) plead guilty to producing 100 false licenses 25 of which were CDL' s for illegal foreign nationals. A sentencing date has not yet been scheduled.

Announcements

When a driver goes for a DOT drug testing process he or she may feel uncomfortable with the procedure; especially the first time. We've put together a list to help make you feel more at ease and speed up the process a little on your next visit to the lab.

- Proper identification is required.
- Remove all outer clothing. (i.e. coat, jacket, hat) immediately.
- Empty pockets and display items to the person collecting your sample.
- Do not go to the restroom for at least an hour before going to the lab.
- Have a positive attitude ; once you understand the chain of events any fears of errors in testing will disappear.

BE POSITIVE & TEST NEGATIVE

Driver Profile of the Month

Each month a driver will have his/her profile in **Strickly Business**". This month we are getting to know Clayton Herd Jr.



Mr. Herd is a veteran in the transportation business. He has been providing outstanding service to our customers since 1996. Clay has made a name for himself in this industry with his CB Handle "Turtle". He shares 5 beautiful children, 3 girls and 2 boys, with his wife Marla Herd of Teutopolis, IL. Clay's hobbies are attending car and truck shows, and fishing. When he's not behind the wheel you can find him floating on an ice cold beer. He is a calm, nice, kind of guy that can make anyone's day with his Pisces like personality. Clay is always willing to help others and strives to do his best at everything he does.

Bet'cha didn't know Clay is a Bike Rider; any kind it doesn't matter.

We'd like to thank Clay for all his hard work and years of dedication to our company.

"Nothing great in the world has ever been accomplished without passion."
- G. W. F. Hegel

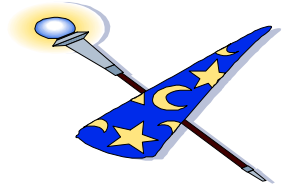
This just in...

Congratulations to all the drivers who participated in the Transportation Trivia Contest. Unfortunately, majority of our drivers are still holding on their trivia sheets. No one has won yet. Keep in mind time waits for no one and we need to find a winner. This contest is not over yet. Turn to the next page to see how you can catch up and get 20 points just for answering the BONUS question correctly. This newsletter was created for fun and information. Don't just throw it to the side as junk mail because you might miss out on important information and a chance to win Western Dollars. Hold on tight to them because they add up to a very special prize at year end.

Transportation Trivia

NAME: _____

TRUCK: _____



Answer the following questions correctly to get a profile in the next issue of "Sticky Business" plus a personalized certificate and a special gift.

- 1) What city is known for its famous "Deep Dish" pizza?
- 2) What is the Spanish translation for Salinas, CA?
- 3) In what two states is the city "Intercourse" located?
- 4) What is the smallest US state?
- 5) What is the capitol of Pennsylvania ?

BONUS: Automatically worth 10 points each.

A) In what state can you find a piece of Bacon, a Ding Dong, one Noodle, lots of Oatmeal, Quail, Sugar Land, and sliced Turkey on top of good China?

(Hint; each food represents something in this state)

B) You are Uncertain to be Smiley and always Happy, have Little Hope but still remain Humble, sometimes find the need to Hoop and Holler; Pointblank! But you will always find Comfort in me. What state am I ?

HAPPY THINKING !!!

LIST ANSWERS BELOW, DETACH AND MAIL TO OFFICE .

1. _____

2. _____

3. _____

4. _____

5. _____

Bonus

A. _____

B. _____

Birthday Bash

HAPPY



BirthDay

NOVEMBER

Triane Pelzer-11/5

Denise Trusty-11/29



"No gift is too small to give, nor too simple to receive, if it's chosen with thoughtfulness and given with love."

- Unknown



Security Measures for Drivers

- Maintain regular communication with dispatcher.
- Do not stop on dark roadways or in deserted areas while waiting to make deliveries.
- Use reputable truck stops, restaurants, fueling facilities along your route.
- Always lock vehicle doors
- Secure all trailer and container doors with padlock.
- Don't take load home or park in unsecured place
- **STAY ALERT!** Remember what you see and hear can be extremely helpful to the National Security.

STOP, LOOK & LISTEN!

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It's nothing personal.. just "Strickly Business"